

Bid Match Service



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What is Bid Match?

- A means to monitor federal, state & local government solicitations (requests for quotes, requests for proposals, sources sought notices, requests for information)
- A tailored approach to find open solicitations specific to your products and/or services in the geographic area you serve
- A valuable, time saving resource to help you identify government contracting opportunities

How Does Bid Match Work?

GACO's approach to providing Bid Match Service:

- * Define who is your intended government customer. Federal, state or local agencies? All of these? Some combination of these?
- * Determine geographical area of interest (sales/service territory – nationwide, east of Mississippi, tri-state, etc.)
- * Identify appropriate product service codes (how the government codes what it purchases)
- * Discuss keywords or phrases that describe your products and/or services
- * Create Bid Match profile based on above information gathered during profile set-up meeting

Note: The GACO/GCAC Procurement Technical Assistance Center (PTAC) provides Bid Match service to companies for free. Many PTACS provide this service at no or very low cost. There are also companies that charge more substantial fees for this service.

Bid Match Profile Creation

Profile created using the following:

- * Define who is your intended government customer. **Federal, state or local agencies?**
All of these? Some combination of these?
- * Determine geographical area of interest (sales/service territory – nationwide, east of Mississippi, tri-state, etc.) **Pennsylvania only**
- * Identify appropriate product service codes (how the government codes what it purchases) **S – Utilities and Housekeeping Services**
- * Discuss keywords or phrases that describe your products and/or services
Landscaping, Grounds Maintenance
- * Create Bid Match profile based on above information gathered during profile set-up meeting

Sample Bid Match Output - Federal

**DEPT OF DEFENSE, DEPT OF THE ARMY, US ARMY ENGINEER DISTRICT PITTSBURGH, KO CONTRACTING DIV
WMFM, PITTSBURGH PA 15222-4198**

S -- Contract for Building and **Grounds Maintenance** Services at Youghioghenny River Lake. SOL
W911WN22Q6463 DUE 02/22/2021 at 05:00PM -05:00 POC Mary Doherty, Mary.K.Doherty@usace.army.mil,
tel:4123957597

The U.S. Army Corps of Engineers, Pittsburgh District has a need for a Requirements Contract for Building and Grounds Maintenance Services at Youghioghenny River Lake. The Youghioghenny River Lake project is located on the border of Fayette and Somerset Counties, Pennsylvania and Garret County, Maryland. The dam is located on the Youghioghenny River, 74.2 miles upstream from its junction with the Monongahela River at McKeesport, PA. Public-use facilities owned and operated by the Corps at Youghioghenny River Lake include 3 boat launches, 2 campgrounds, bike trail, Spillway Recreation Area, Somerfield North Recreation Area, Mill Run Recreation Area, Outflow Recreation Area, wildlife management areas and Youghioghenny River Lake. An overview of the services required includes, but is not limited to: grass mowing, **landscaping...**

Sample Bid Match Output - State

Department of General Services <http://www.emarketplace.state.pa.us/> The Pennsylvania eMarketplace portal is your one-stop shop for Bidding, Awards and other Contract information.

S - 171St Air Refueling Wing Pa Air National Air Guard Base 300 Tan SOL 6100055194 Due Date: 3/4/2022 10:00:00 AM Contact: Department/Agency: Military and Veterans Affairs 171St Air Refueling Wing Pa Air National Air Guard Base 300 Tanker Road Coraopolis Pa 15108 Lawn Care And **Landscaping** Services For The Base Lawns And Associated Grass Areas The Awarded Contractor Shall Provide All Equipment Manpower And Materials To Routinely Conduct The Lawn And **Landscaping** Services Service Actions Will Start In The Month Of April And Continue Through The Month Of October Mandatory Site Visit To Be Held On 2 23 22 At 10Am For more information about this opportunity please contact the buyer directly.

Sample Bid Match Output - Local

Washington County <http://www.co.washington.pa.us/bids.aspx> 100 West Beau Street, Washington, PA 15301, (724) 228-6740

S - **Landscaping** Supplies & Service SOL **Landscaping** Supplies & Service For more information about this opportunity please contact the buyer directly.

Easy Access to Bid Documents

All notices provide information on how to get bid documents



Washington County <http://www.co.washington.pa.us/bids.aspx> 100 West Beau Street,
Washington, PA 15301, (724) 228-6740

S - **Landscaping** Supplies & Service SOL **Landscaping** Supplies & Service For more information about this opportunity please contact the buyer directly.

Value of Receiving Bid Match Service through a PTAC

- Free or very low cost
- Tailored profile creation
- Review and revise profile as needed
- Follow up support throughout the bid preparation and submittal process
- Access to all PTAC Services:
 - ✓ **Government Registrations/Certifications:** Obtain assistance to complete federal, state and local registrations and certifications (SAM, DSBS, PA Supplier Portal, 8(a), PAUCP, CVE Verification for Veteran-Owned Businesses, etc.)
 - ✓ **Individual Counseling:** Receive one-on-one counseling on identifying your procurement codes, marketing strategies, bid preparation, understanding requirements, subcontracting and other specific areas of need.
 - ✓ **Bid Matching:** Obtain bid opportunities from federal, state and local government sources tailored to the products and/or services your business provides.
 - ✓ **Education and Training:** Gain free entry to monthly seminars and webinars focused on government procurement topics. Attend our annual Procurement Fair for networking and educational opportunities at a minimal cost.